



**APMP Nor'easters**  
*Keeping New England Proposal Efforts on a Winning Course*

## Meeting Minutes – Board of Directors

*Date of Meeting:* Thursday – February 29, 2008  
*Location:* Teleconference  
*Time:* 4:00pm – 5:00pm  
*Present:* Keith Cromack, Paul Heintel, Gregg Kulichik, Tim Nason, Jon Myerov  
*Absent:* Beth Goonan, David Hawkins, Lisa Payne

*Next Meeting,* March 27, 2008, Time 4:00pm, Telecon

<b>Position</b>	<b>Chair</b>
President	Jon Myerov
Membership	Tim Nason
Programs	Beth Goonan
Secretary	Paul Heintel
Treasurer	Lisa Payne
Web/Publicity	Gregg Kulichik
Symposium	David Hawkins
Sponsorship	Keith Cromack

## Topics Discussed

- March Chapter Meeting
- May Chapter Meeting
- Member Survey
- Newsletter
- Budget

## Discussions

### March Chapter Meeting

#### *Speaker*

Leslie Talbot from G2G Communications in Cambridge will be the featured speaker for the March 13th program. She will present “The Road to Content Competence: Creating Effective Executive Summaries and Case Studies.” Beth will follow-up with Leslie.

#### *Meeting Registration*

As of this meeting, 13 people have registered for the dinner meeting. BOD members are urged to complete their registrations.

#### *Meeting Announcements*

Tim will send out e-mail announcements next week to members reminding them of the meeting.

#### *Meeting Ideas*



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The Chapter Meetings are key to the success of the Nor'easters, and the BOD remains committed to finding interesting speakers and to creating "round tables" to inform and discuss professional issues important to our membership.

**May Chapter Meeting**

Most Nor'easters members will not be attending the APMP National Symposium in May. Consequently the BOD has decided to host a Chapter Meeting on May 8<sup>th</sup> at the Regency. We will offer either a featured presenter or a round table to discuss proposal issues.

**Member Survey**

We will discuss the 2<sup>nd</sup> annual membership survey at the March Chapter Meeting.

**Newsletter**

David had been delayed in sending out the newsletter.

**Membership**

Tim will have a rough draft of the membership data by next week.

**Budget**

Lisa will provide budget data by next week

**Bi-Weekly Chapter Luncheons**

Jon raised the idea of having bi-weekly Chapter luncheons held in various locations on a rotating basis as means of bring Chapter members and clients together in an informal setting. It was suggested that an after hours get together might be more convenient for some members.

**Actions**

- Tim to submit membership plan and send out Chapter Meeting e-mails.
- Beth to follow up with Leslie Talbot.
- Lisa to prepare budget data.
- David to finish next Newsletter.
- Jon to develop common meeting agenda