

ENSR

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Memorandum

Date: 3/10/06
To: Gary Crosby
From: Andrea Baker, Secretary
Subject: APMP Nor'Easters, Meeting Minutes 3/9/06

Distribution: Gregg Kulichik

Message

Minutes from Mar. 9, 2006 meeting: 6:30 -8:30pm HP in Marlboro, MA

- 12 participants
- Speaker BJ Lownie of the P3 Consulting Group presented and led an interactive session on "Learning Reviews: Evaluating the Proposal Result"
- Hosts Gary Crosby, Karen Miller, and Rick Dickson of HP presented and led a discussion about HP's capabilities and business development model and tools
- Chapter Business
 1. National APMP has granted Official Chapter status and provided \$500 seed money – Amy Bennington to establish Chapter bank account
 2. Gregg Kulichik of ENSR provided an update on the Chapter Web site status & we screened the new logo. Kulichik to secure URL and begin site development
 3. Membership – requesting Membership Chairs (Herther, Nason) to plan for membership growth. Crosby to draft a press release announcing official chapter status by 3/13. Lownie to draft membership memo by 3/25
 4. Bob Evans suggested website www.propjocks.com as a good general resource
 5. Seeking volunteers to moderate and host future sessions
 6. Tentative speaker for next meeting: Jay Herther: Bid, No-Bid Decision
 7. Next meeting: May 11, location TBD